

# NEWS & LETTER

20th EDITION

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## Dear Customers, Suppliers, Colleagues and Friends,

The year has come to an end and it has indeed been an interesting journey for Stewarts & Lloyds and the steel industry in South Africa.

Write ups in various media included phrases such as:

"...steel market weakening in the fourth quarter of 2011"

*(The World Steel Association, Engineering News, Apr 2012)*

Evrax Highveld Steel said "the general contraction in global economic growth was likely to negatively affect steel demand and prices."

*(Engineering News, Mar 2012)*

"ArcelorMittal reported a full year headline loss,"

"production costs climbed 19% while steel prices only rose 12% on average,"

"sales fell 7%,"

*(Engineering News, Feb 2012)*

But, we have all survived and look forward to a 2013 filled with sales growth, building excellent relationships with customers and suppliers and having an even stronger branch network and product offering. And what better way to recharge your batteries than the Festive Season? The smell of a leg of lamb in the oven, the taste of fruitcake, the feeling of beach sand under your feet, the sound of children splashing in the pool and the sight of the Christmas tree. Even if you are not going on holiday, there is no escaping the "aura" of the Festive Season.

Stewarts & Lloyds would hereby like to wish you and your loved ones a very merry Festive Season. May 2013 be a fun filled year, filled with good health, lots of laughter and many happy memories.

Kind Regards

The Stewarts & Lloyds Team



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# Branch News

## *Booyens customer goes...*



... and makes a plan

## *Cape Town shop revamp*

The Cape Town branch recently revamped their shop area.

The floor area of the shop was more than doubled in size, which included a new separate Irrigation and pump shop !!!

This has resulted in the branch having record retail sales, 2 months in a row !!

Well done Cape Town on your success.



## *Witbank wins with Team Building*



# The Ronnie Turner Suppliers Lunch





## Places to visit in Gauteng

### Diamonds & Gold

Entrance to the Mine Shaft Museum is free. When you come in the entrance to Standard Bank's main building at 5 Simmonds Street, turn left and walk through the lobby and on through a connecting door until you see lift down into the museum.



## Kiddies Corner



### Soweto

Yes, you can bungee jump in Soweto! The venue is one of the two disused cooling towers which loom over the township, whose exteriors have been brilliantly revamped from 'threatening' to 'funky' with some creative artwork. The tower in question is 100m high and you can jump outwards or - more unusually into the cavernous interior - apparently the only place in the world where you can do this! Bungee jumping is open Friday - Sunday only.



### Bush Babies Sanctuary

The bush babies sanctuary is situated west of Hartebeespoort Dam alongside the Elephant sanctuary it provides an environment where monkeys (primates) can be given their freedom in a natural environment. The sanctuary provides the perfect environment for Monkeys from around the world.

